

Message Text

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PAGE 01 GENEVA 06829 051436Z
ACTION STR-07

INFO OCT-01 IO-13 ISO-00 STRE-00 AGRE-00 CEA-01
CIAE-00 COME-00 DODE-00 EB-08 FRB-03 H-01 INR-10
INT-05 L-03 LAB-04 NSAE-00 NSC-05 PA-01 CTME-00
AID-05 SS-15 ITC-01 TRSE-00 ICA-11 SP-02 SOE-02
OMB-01 DOE-15 OIC-02 JUSE-00 AF-10 ARA-10 EA-10
EUR-12 NEA-11 /169 W

-----026561 051438Z /43

P 051421Z MAY 78
FM USMISSION GENEVA
TO SECSTATE WASHDC PRIORITY 9237

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USMTN

PASS STR ELECTRONICALLY FOR KELLY AND COMMERCE FOR
MONTGOMERY

E.O. 11652: N/A
TAGS: ETRD, MTN
SUBJECT: ISAC BACKGROUND PAPERS

REF: GENEVA 5872

1. THE AUTOMOTIVE BACKGROUND PAPER WAS AN EXCELLENT AND
COMPREHENSIVE DESCRIPTION OF CONSENSUS OPINION ON OUR
NEGOTIATING AIMS AND PRIORITIES (ALTHOUGH OF QUESTIONABLE
VALUE IN SOME AREAS WHICH SUGGESTED MTN DEL SHOULD NOT
PURSUE DISCUSSIONS ON THESE TOPICS AT THIS TIME, EVEN
THOUGH WE ARE IN THE LAST 90 DAYS OF NEGOTIATION).

2. REGRETTABLY THE MATERIAL WAS SADLY LACKING IN BASIC
STATISTICAL AND FACTUAL INFORMATION REFLECTING RECENT
TRADE TRENDS BY MAJOR PRODUCTS OF INTEREST TO THE ISAC
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AND SOME DETAILS AND TRENDS BY COUNTRY FOR OUR MOST
IMPORTANT TRADING PARTNERS. IT WAS SOMEWHAT EMBARRASSING
NOT TO KNOW WHETHER WE ARE WINNING OR LOSING THE TRADE
GAME ON HEAVY TRUCKS AND AUTOMOTIVE PARTS, AND WITH WHOM,
SINCE THOSE WERE TWO ITEMS OF KEEN INTEREST TO THEM.

3. AS USEFUL AS THE POLICY PAPERS MAY BE FOR OUR NEGO-

TIATORS' WORK WITH OTHER DELEGATIONS, EVEN MORE VALUABLE
FOR THE ISAC VISITS TO GENEVA WOULD BE ONE TO TWO PAGE
SUMMARIES OF INTERESTS, OBJECTIVES AND PRIORITIES (AS
PREPARED FOR US BY THE AUTOMOTIVE ISAC ITSELF), PLUS FROM
THREE TO SIX PAGES OF FACTUAL, STATISTICAL TABLES TELLING
US WHAT THE TRADE FACTS AND TRENDS ARE. USUALLY OUR
VISITORS HERE ARE FAR MORE IMPRESSED BY OUR FACTUAL
KNOWLEDGE OF INDUSTRY TRADE MOVEMENTS AND TRENDS THAN BY
PROSE STATEMENTS AND OPINIONS. MCDONALD

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: DOCUMENTS, TRADE, SURVEYS
Control Number: n/a
Copy: SINGLE
Draft Date: 05 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978GENEVA06829
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
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Errors: N/A
Expiration:
Film Number: D780192-0486
Format: TEL
From: GENEVA USMTN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780590/aaaacypn.tel
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Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: fcd9cba3-c288-dd11-92da-001cc4696bcc
Office: ACTION STR
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Previous Handling Restrictions: n/a
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Review Event:
Review Exemptions: n/a
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Review Release Event: n/a
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Review Withdrawn Fields: n/a
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Secure: OPEN
Status: NATIVE
Subject: ISAC BACKGROUND PAPERS
TAGS: ETRD, MTN
To: STATE
Type: TE
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